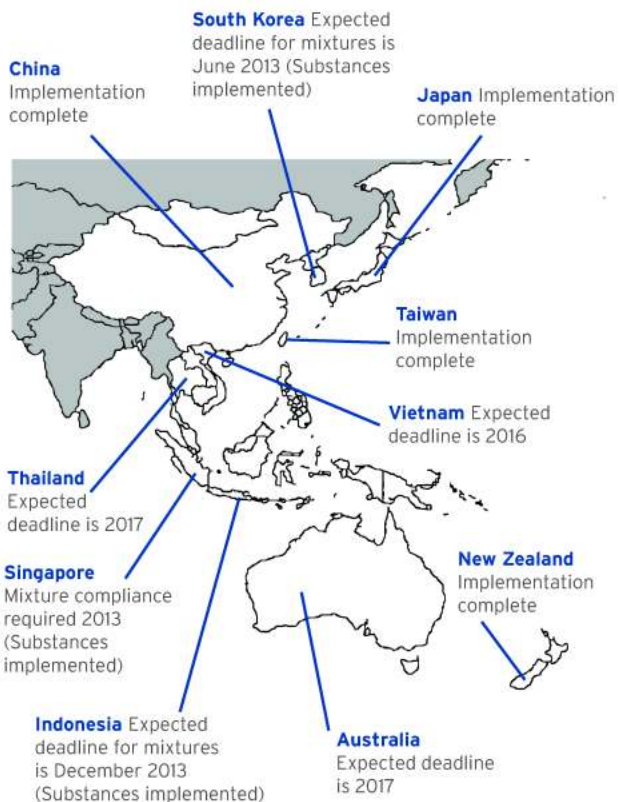


When do I need to comply with GHS regulations?

Compliance is expected as soon as you start using products classified and labeled under GHS.

See GHS implementation dates and compliance deadlines for the Asia-Pacific region below. Other countries in the region may address GHS in the future.



Other Regions Implementing GHS:

United States Implementation deadline June 2015

Canada Implementation expected to align with US timeline

European Union Implementation deadline June 2015

GHS Pictograms



Flame



Flame Over Circle



Explosion



Corrosion



Gas Cylinder



Skull And Crossbones



Exclamation Mark



Environmental



Health Hazard

GHS



The Globally Harmonised System of Classification and Labeling of Chemicals in Asia-Pacific

To contact the Nalco location nearest you, visit <http://www.nalco.com/aboutnalco/locations.htm>

What is GHS and what will it mean to me?

GHS (the Globally Harmonised System of Classification and Labeling of Chemicals) is a system for classifying and labeling hazardous chemicals. It is designed to promote the safety of products containing hazardous chemicals by "harmonising" - or making consistent - the way chemical hazards are communicated around the world. Manufacturers, distributors and those who use products containing chemicals are expected to comply with GHS regulations. GHS will usually replace other classification systems (for example, risk and safety phrases), so labels, Safety Data Sheets (SDS) and other safety information may look very different.

As an Nalco customer, you will need to:

- ◆ Understand the revised hazard communication on our product labels and SDS; and
- ◆ Work with your safety personnel or committee to train your staff in the proper use of our products as indicated under GHS.

When it comes to GHS, what can I expect from Nalco?

We are committed to helping you understand GHS and what it requires of you. Since 2003, we have followed the GHS rule-making process and been involved with trade organisations to help shape GHS implementation. In addition, our staff has attended many GHS training workshops.

You can count on us to support you by:

- ◆ Properly classifying our products
- ◆ Making sure our product labels, SDS and marketing materials meet GHS requirements
- ◆ Training our sales and service representatives and our technical service teams so that they can help you understand GHS and answer your questions
- ◆ Providing SDS that comply with local regulations in English, simplified and traditional Chinese, Indonesian, Thai, Vietnamese, Japanese and Korean.

What changes will I see on product labels, Safety Data Sheets and marketing materials?

GHS requires us to use new pictograms (pictures that describe the hazard of concern), signal words and precautionary and hazard statements to communicate hazards and the precautions that should be taken. Your Nalco sales and service representative will help you understand the new labels and SDS.

Are changes in the classification of Nalco products due to changes in their ingredients?

Most of the changes in our products' hazard classification are due to the new classification system, not changes to ingredients. However, we continually review our product line to improve product performance and optimise environmental sustainability, so future changes in classification may result.

Will product performance change in any manner?

No, there will be no change in Nalco's product performance due to GHS classification.

Will my staff or I be required to wear different Personal Protective Equipment (PPE)?

Wearing the right PPE is important for your safety. When Nalco products arrive with the new labeling, you should review their product labels and SDS for any changes, including PPE requirements.

Do GHS classification changes mean Nalco products have not been safe in the past - or that they are more dangerous now?

GHS provides very explicit rules for classifying products, which may differ from past rules. Although the products have not changed, the classification of the hazard they present may have changed. Regardless, Nalco formulates products with safety in mind.

Where should I look for GHS information on the SDS and product label?

The classification is displayed in Section 2 of the SDS. It includes the pictograms, signal words, hazard statements, classification and precautionary statements. The information also is displayed clearly on the product label.

Will my staff or I need special training? If so, who will need to do it and how should it be done?

Your staff will need to be trained in how to interpret GHS pictograms, hazard statements and precautionary statements. Nalco can provide information regarding GHS regulations, but you should work with your designated safety committee or personnel to train your staff.

About Nalco

Nalco, an Ecolab company, specializes in industrial water, energy and air applications. Our products and services help customers reduce natural resource consumption, enhance air quality, minimize environmental releases and improve productivity.

As part of Ecolab, the global leader in water, hygiene and energy technologies and services, we help provide and protect clean water, safe food, abundant energy and healthy environments in the food, energy, healthcare, industrial and hospitality markets in more than 160 countries. For more information, visit www.nalco.com or www.ecolab.com.